

Name :

Roll No. :

Invigilator's Signature :

**CS/HM/SEM-6/BHM-603/2011
2011**

ORGANISATIONAL BEHAVIOUR

Time Allotted : 3 Hours

Full Marks : 70

The figures in the margin indicate full marks.

*Candidates are required to give their answers in their own words
as far as practicable.*

GROUP – A

(Multiple Choice Type Questions)

1. Choose the correct alternatives for the following :

10 × 1 = 10

- i) The second quadrant of the Johari window is termed as
 - a) Hidden Area
 - b) Blind Area
 - c) Grey Area
 - d) Brown Area.
- ii) The impoverished style on the managerial grid is rated as
 - a) (9, 1)
 - b) (1, 9)
 - c) (1, 1)
 - d) (9, 9).
- iii) The third quadrant of the Johari window is termed as
 - a) Blind Area
 - b) Hidden Area
 - c) Black Area.
 - d) Open Area.



- iv) The contributing fields of organizational behaviour is/are
- a) Sociology
 - b) Psychology
 - c) both (a) & (b)
 - d) none of these.
- v) The Hidden Area of the Johari window refers to
- a) unknown to self – known to others
 - b) unknown to self – unknown to others
 - c) open to others
 - d) known to self – unknown to others.
- vi) S-O-B-C model refers to
- a) Situation – Occurrence – Behaviour – Condition
 - b) Situation – Obsolete – Blending – Cooperation
 - c) Stimulus – Organism – Behaviour – Consequence
 - d) Sequence – Organism – Behaviour – Consequence.
- vii) The Managerial Grid was developed by
- a) Fiedler
 - b) Victor Vroom
 - c) Taylor
 - d) Blake and Mouton.
- viii) The point (9, 9) on the managerial grid shows
- a) impoverished style
 - b) country-club style
 - c) team style
 - d) produce or perish style.



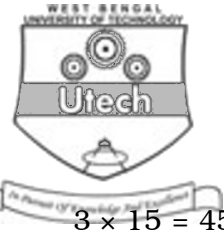
- ix) The point, (1, 1) on the managerial grid shows
- a) country-club style
 - b) middle-of-the-road style
 - c) produce or perish style
 - d) impoverished style.
- x) n (Aff) by Mc Clelland stands for
- a) need for affiliation b) need for affection
 - c) need for affluence d) none of these.

GROUP – B

(Short Answer Type Questions)

Answer any *three* of the following. $3 \times 5 = 15$

2. Define organisation behaviour. What are contributing fields of OB ? 2 + 3
3. State the concept of group. What is the process of group formation ? 2 + 3
4. How do you define personality ? What are the factors that influence personality ? 2 + 3
5. Distinguish between values and attitudes.
6. Write down the concept of Transactional Analysis.



GROUP – C

(Long Answer Type Questions)

Answer any *three* of the following. $3 \times 15 = 45$

7. What are the contributing disciplines in organisational behaviour ? 5 + 10
 8. Discuss the various aspects of the Johari window. How important is it in an organisation ? 10 + 5
 9. Who is a manager ? Discuss management roles, management functions and management skills. How different is a manager from a leader ? 2 + 10 + 3
 10. What is motivation ? Critically discuss the theories of motivation as developed by Maslow. 3 + 12
 11. Write notes on any *three* of the following : 3 × 5
 - a) Perception
 - b) Psycho-Analysis Theory
 - c) Leadership
 - d) ERG Theory.
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