



Name :

Roll No. :

Invigilator's Signature :

CS/HM/SEM-6/BHM-603/2012

2012

ORGANISATIONAL BEHAVIOUR

Time Allotted : 3 Hours

Full Marks : 70

The figures in the margin indicate full marks.

Candidates are required to give their answers in their own words as far as practicable.

GROUP – A

(Multiple Choice Type Questions)

1. Choose the correct alternatives for any *ten* of the following :

10 × 1 = 10

- i) *n* (Aff) by Mc. Clelland stands for
- a) need for affiliation b) need for affection
- c) need for affluence d) none of these.
- ii) The contributing fields of organizational behaviour is / are
- a) Sociology b) Psychology
- c) both (a) & (b) d) none of these.

CS/HM/SEM-6/BHM-603/2012



GROUP – C

(Long Answer Type Questions)

Answer any *three* of the following. $3 \times 15 = 45$

7. Define learning. Make a comparison between classical conditioning and operant conditioning theories of learning.

3 + 12
8. Critically compare the essence and *OB* implications of Trait Theory, Behavioural theories and situational theories of leadership.
9. Who is a manager ? Discuss the different management roles, functions and skills. Are the terms 'manager' and 'leader' synonymous ?

3 + 8 + 4
10. a) What is motivation ? How does it differ from morale ?
b) Describe Herzberg's two-factor Motivation Theory. Relate the two-factor theory to the need-hierarchy theory.

6 + 9
11. Write short notes on any *three* of the following : $3 \times 5 = 15$
 - a) Challenges and opportunities of *OB*
 - b) *S – O – B – C* Model
 - c) Motivation Process
 - d) Attitude and Behaviour (Relationship)
 - e) Reasons for people joining groups.

