Name :	
Roll No. :	An Advance (V/Karrashilar Paul Excelant)
Invigilator's Signature :	

CS/HM/SEM-6/BHM-603/2013

2013 ORGANISATIONAL BEHAVIOUR

Time Allotted : 3 Hours

Full Marks : 70

The figures in the margin indicate full marks. Candidates are required to give their answers in their own words as far as practicable.

GROUP – A

(Multiple Choice Type Questions)

- 1. Choose the correct alternatives for any ten of the following : $10 \times 1 = 10$
 - i) The managerial skills of a manager depends upon his
 a) Technical Skills, b) Human Skills, c) Conceptual
 Skills
 - a) (a) & (b) b) (b) & (c)
 - c) (a) & (c) d) all of these.
 - ii) Which one of the following is not a Contributory discipline in the OB field ?
 - a) Psychology b) Physiology
 - c) Anthropology d) Sociology.
 - iii) Which one of the following is not a determinant of personality ?
 - a) Heredity b) Physical features
 - c) Environment d) Situation.

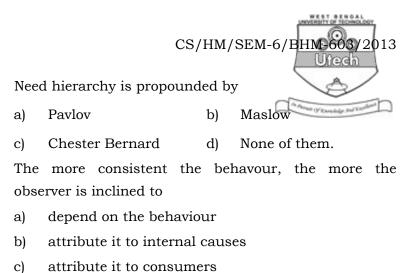
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- iv) When we draw a general impression about an individual on the basis of a single characteristic such as intelligence, sociability or appearance, a is operating.
 - a) Contrast effect b) Halo effect
 - c) Projection d) Stereotyping.
- v) Autocratic leadership style is sometimes effective for
 - a) New employees
 - b) Old employees
 - c) Highly skilled employees
 - d) All of them.
- vi) the E, R & G in ERG theory stands for
 - a) Existence, relation, growth
 - b) Existence, retardation, growth
 - c) Emotion, retardation, growth
 - d) Effectiveness, rational, grand plan.
- vii) The two key factors of Herzberg's theory are
 - a) Hygiene-leadership b) leadership-motivation
 - c) Self-esteem d) Hygiene-motivation.
- viii) McClelland's theory of needs focuses on
 - a) Need for achievement b) Need for power
 - c) Need affiliation d) all of these.

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- d) attribute it to external causes.
- xi) SOBC model is commonly known as
 - a) Situation, organization, behaviour, consequence
 - b) Stimulus, organization, behaviour, consequence
 - c) Situation, organization, behaviour, cause
 - d) Stimulus, organization, behaviour, cause.
- xii) One of the shortcuts used to judge others involves evaluating a person based on how he/she compares to other individuals on the same characteristic. This shortcut is known as
 - a) Selective perception b) Halo effect
 - c) Contrast effect d) Prejudice.

GROUP – B

(Short Answer Type Questions)

Answer any *three* of the following. $3 \times 5 = 15$

- 2. State the reasons why people tend to form a group.
- 3. Explain the concept of Managerial Grid.
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ix)

x)

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- 4. State the various factors affecting perception.
- 5. Discuss the various opportunities and challenges in the development of OB.
- 6. Mention the types of reinforcements associated with learning.

GROUP - C

(Long Answer Type Questions)

Answer any *three* of the following. $3 \times 15 = 45$

- 7. a) What is conflict ?
 - b) In organisational setup, how does it generate?
 - c) How can it be resolved ? 3+6+6
- 8. What is Motivation ? Discuss the theory of Motivation as developed by Herzberg.
- 9. Describe the different types of group. Write down the stages of group development.
- 10. a) Critically analyse the Trait theory of Leadership.
 - b) "Leaders are born or made." Discuss.
- 11. Write short notes on any *three* of the flowing : 3×5
 - a) Johari Window
 - b) Big Five Personality Dimensions.
 - c) Contribution fields of OB
 - d) Values
 - e) Leadership Skills.

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