



Name :

Roll No. :

Invigilator's Signature :

**CS/MBA /SEM-4/FT/SHM-402/2013
2013**

MARITIME FINANCIAL MANAGEMENT

Time Allotted : 3 Hours

Full Marks : 70

The figures in the margin indicate full marks.

*Candidates are required to give their answers in their own words
as far as practicable.*

GROUP – A

(Multiple Choice Type Questions)

1. Choose the correct alternatives for any *ten* of the following :
10 × 1 = 10
- i) Pricing policy of export commodity needs to contend with devaluation of a country currency to
 - a) encourage more export orders
 - b) keeping customers happy
 - c) maintain stable export.
 - ii) 10% devaluation of currency leads to
 - a) 5% change in local price
 - b) 10% change in local price
 - c) 15% change in local price.



- iii) The issue of pricing of export commodity depends upon
 - a) the extent to which exchange rate change can be used to advantage
 - b) the extent to which cost of credit is not borne by the buyer
 - c) the extent to which cost and return on capital cannot be related to the price.
- iv) By selling in foreign currency exporter has assumed himself
 - a) the profit risk
 - b) the exchange risk
 - c) the loss risk.
- v) Buyer and seller agree on opening “account terms” when
 - a) global economy is down
 - b) bank is ready to forward a loan
 - c) there exists relation between buyer and seller irrespective of economy.
- vi) Shipping financial market is
 - a) private market only
 - b) public market only
 - c) both public and private market.
- vii) In documentary credit system, an exporter has a
 - a) confirmed irrevocable credit
 - b) unconfirmed irrevocable credit
 - c) confirmed revocable credit.
- viii) Bill of lading will not be accepted, unless specially authorized and
 - a) used by forwarding agents
 - b) issued and under subject to charter party
 - c) issued by shipping companies.



- ix) Insurance certificate or policy must be stated in the credit and to be accepted legally when
- a) issued by an insurance company or its agent
 - b) cover notes issued by brokers
 - c) date of policy not later than the end of voyage.
- x) Transferable credits arise when exporter is
- a) actual manufacturer of the goods
 - b) obtaining goods from a third party
 - c) representative of State or Central Govt.
- xi) Bank Finance for exports can be associated with
- a) sales on open account
 - b) collection by means of bill of Exchange
 - c) capital and any funds a company is able to borrow.
- xii) Ship financial management is for
- a) all shareholders
 - b) all company officials
 - c) selected company officials.

GROUP - B

(Short Answer Type Questions)

Answer any *three* of the following. $3 \times 5 = 15$

2. How and when payments on “open account” are made ?
What are the different means under same by which a debtor pays his supplier ?
3. What is a bill of exchange in International Finance and what are its advantages ?



4. In documentary credit system, what all specifications of the goods are required to be entered ?
5. What is a bill of lading ? Is it a negotiable or non-negotiable instrument ?
6. When is cargo insurance required for export ? When is it not valid ?

GROUP - C

(Long Answer Type Questions)

Answer any *three* of the following. $3 \times 15 = 45$

7. Highlight how a documentary credit system is effected in an export system. What are its limitations ?
8. What are the different costs associated in a voyage ? How is the same computed when a vessel is on time charter ?
9. Explain the significance of budgeting and accounts maintenance of an International Shipping Company. What are the principal heads in each case ?
10. What are financial significance of a charter contract ? How are payments made by a charterer to a ship owner ? In case of defaulters, how is the issue addressed ?
11. Write short notes on any *three* of the following : 3×5
 - a) Back to back credits
 - b) Revolving credits
 - c) Acceptance credits
 - d) Information to be furnished in international TT remittance.